

VITO BIALLA'S PATTERNS FOR ENTREPRENEURIAL SUCCESS

Lessons from a successful serial entrepreneur, executive talent assessment expert, and venture capitalist.




To Grow Your Own Business

 NO HESITATION	 NO COMPROMISE	 NO BARRIERS
Choose your field and customers, then dive right in.	Commit to the highest level of quality and to top customers.	Build relationships with the best - there's nothing to stop you.

To Recruit Senior Executive Leaders

 HIGH PERFORMANCE	 HIGH TRUST	 HIGH EMPATHY
Identify the top performers at the best companies.	Look for executives admired by their peer groups.	New executives must respect the culture and be compatible.

To Identify Successful Entrepreneurs

 UN-STRUCTURE	 UN-PLAN	 UN-DETECTABLE
Corporate and business school structured experiences are not useful. What would they do in a bar fight?	Formal, unchangeable plans don't work. Look for the ability to pivot and adapt to new and changing conditions.	Have no fear - just get out there and do it!

Whatever Your Business, Let Austrian Economics Be Your Guide.

Economics For Entrepreneurs is a project of the Mises Institute, to demonstrate how the application of economic principles helps entrepreneurs succeed.

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